



Press Release

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MTI Welcomes New VP of Sales in Germany

London, 9th November 2009 – MTI, the leading international provider of consulting services and comprehensive information infrastructure solutions for mid- to large-size organisations, today announced the appointment of Dirk Münchow to the position of vice president of sales for Germany. Dirk comes to MTI from EMC, where he worked for six years in his role as sales manager/director. A successful sales professional with a strong track record, he has over 20 years' experience within the IT sector, including Telefonica and Mannesmann. In his role at MTI Dirk plans to consolidate the product range and increase market share by re-energising the company's regional sales strategy.

Reporting directly to Keith Clark, Dirk is excited by the opportunity to use his sales leadership skills and experience to transform MTI into the datacentre partner with the most market attention, and is already planning to grow the company's client base.

"I am looking forward to my new role at MTI, an exciting and dynamic company and an active industry promoter," says Dirk Münchow, VP of sales for Germany at MTI. "My long-standing experience in the VCE space and background in customer services will put me in good stead to drive sales and marketing and I look forward to building an even stronger team here."

"With his established partner contacts at EMC, Cisco and VMware I am sure Dirk will prove an asset to MTI. We are pleased that he has recognised the great opportunity we represent MTI and I would like to wish him well in this new and demanding role," said Keith Clark, President and CEO at MTI Europe.

About MTI

MTI is a leading international provider of consulting services and comprehensive information infrastructure solutions for mid to large-size organisations. With more than 20 years' expertise as a storage technology innovator, MTI is uniquely qualified to assess, design, implement and support all data centre initiatives. Today MTI enjoys strategic partnerships with industry leaders including VMware, Cisco and EMC and offers the best data centre and cloud computing solutions and services available today. By employing a strategic, consultative approach, MTI provides customers with a single point of contact that eliminates complexities while delivering operational efficiencies and competitive advantages. More information is available at www.mti.com.